

#### **UPGRADES IN SEASON:**

Which outdoor projects are homeowners planning to tackle this year?





**24.2%**Building a new deck



**38.4%**Staining or waterproofing

a deck

#### **PATIO**



21.7%

Building a concrete patio



23.1%

Staining or waterproofing a patio

#### FENCE



30.3%
Building a new fence

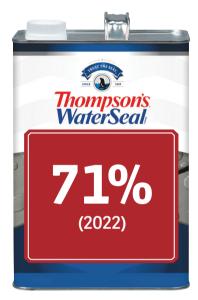


**17.3%** 

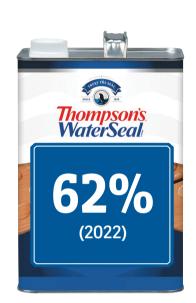
Staining or waterproofing a new fence

Part of the project is protecting it.

### DIY. DI NOW.

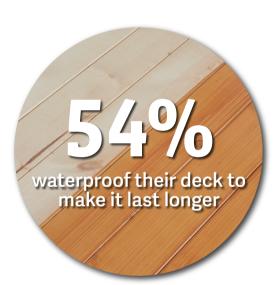


Percentage of homeowners planning to complete an outdoor DIY project in the next year



Percentage of homeowners who completed a project in the last year

## THE WHY AND THE WHEN.



But...

**40%** believe they can wait three or more years to waterproof their deck

Check your deck each year for trouble spots or potential damage to make sure you're preserving the wood and keeping your deck in good condition longer.

# THINKING BEYOND WOOD.



80%

see benefits to waterproofing wood

**But did you know** 

**56%**have never waterproofed

their concrete, brick or stone surfaces?



In fact, only...

45%

see benefits to waterproofing concrete

**33**%

see benefits to waterproofing brick

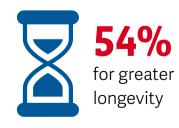
**26%** 

see benefits to waterproofing stone

But it's still important to protect those porous surfaces; water can cause cracks and breaks.

# **WATERPROOF WHY'S:**

Why are homeowners waterproofing their decks?







16%
to reduce maintenance
and repair costs



9% to impress guests

Find a product that does all four.